

Message Text

UNCLASSIFIED

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51

ACTION EUR-12

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FM AMEMBASSY LONDON

TO SECSTATE WASHDC 8183

INFO USDOC WASHDC

UNCLAS LONDON 02177

E.O. 11652: N/A

TAGS: BPRO, UK

SUBJECT: LICENSING OPPORTUNITY: NORTH SEA

MR. LEN WHITTAKER, DIRECTOR BENTLEY ENGINEERING LTD.,
(SEE WTDR DATED JULY 72) PLANS TO VISIT U.S. FROM
FEBRUARY 20 AND DESIRES APPOINTMENT AT NEW YORK DEPART-
MENT OF COMMERCE FIELD OFFICE TO DISCUSS JOINT VENTURE/
LICENSING OPPORTUNITY WITH U.S. FIRM IN NORTH SEA OR
OTHER SECTOR. BENTLEY ENGINEERING LARGE (8,500 EMPLOYED)
AND REPUTABLE MIDLANDS ENGINEERING FIRM WHICH SPECIALISES
IN KNITTING MACHINE PRODUCTION. FIRM HAS OWN FOUNDRY
FOR CASTINGS, OWN STAFF OF INSPECTORS ETC.
FIRM DESIRES TO ENTER INTO ARRANGEMENT WITH U.S. FIRM
TO MANUFACTURE UNDER LICENSE U.S. EQUIPMENT OF ANY
DESCRIPTION REQUIRING UTILIZATION OF FIRM'S FOUNDRY
AND CASTING FACILITIES.

EMBASSY WOULD APPRECIATE USDOC'S ASSISTANCE IN ARRANG-
ING APPOINTMENT WITH APPROPRIATE DEPARTMENT OF
COMMERCE FIELD OFFICE OFFICIAL IN NEW YORK. PLEASE
ALSO SUPPLY US WITH NAME OF INDIVIDUAL SO THAT WE MAY
INFORM WHITTAKER WHOM TO CONTACT.

SPIERS

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Message Attributes

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TAGS: BPRO, UK
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